

Michael R. Brinkley
9003 Petersham Dr. Houston, Texas 77031
Home: 713-995-4955 Cell: 832-870-4007
michaelbrinkley0331@yahoo.com

Total of 37 years of oilfield sales experience from field sales to executive sales

- Extensive work with many independent oil and gas companies throughout the United States
- Oilfield components sold including all types of bits for drilling oil and gas wells
- Other equipment sales and knowledge include reamers, RWD tools, wellhead equipment, valves, pneumatic and hydraulic actuators, safety shutdown systems and mud line suspension systems
- Companies worked with are Hughes Tool Co, National Supply Co (Well Control Systems Division), Seaboard Wellhead and Baker Hughes/HCC.

Baker Hughes/HCC (2000 - 2015)

Account Manager/Aldine Westfield, Houston, TX. (2008 - 2015)

- Grew and increased revenue of smaller independents into more viable accounts.
- Provided sales, technical recommendations, and bit programs to customers at the executive level for all types of bits and tools for US Land.
- Worked closely with drilling managers, drilling superintendents, drill techs, and drilling engineers to help reduce overall drilling cost.

Technical Field Representative @ Stafford, TX. (2000 - 2008)

- Ran the Stafford stock point as a one man operation delivering premium service and advising customers on drilling parameters and bit types of PDC, rock bit and RWD Tools.
- Worked with Account Managers from all over the United States Gulf Coast to develop and grow sales.
- Provided service, delivery and technical expertise to operators and drilling contractors for onshore and offshore operations on 24 hours a day basis.
- Became a member of the Million Dollar Field Salesman Club in 2008

SM Energy – (2009-2014) Southern Texas & Gulf Coast 777 North Eldridge Houston, Texas

- Worked with all drilling staff at all levels to bring a zero revenue account to over a million a year. They were active in East Texas and South Texas in the Eagle Ford.
- Helped develop and design record ROP for SM Energy in the surface bits (13-1/2")

Hobbies: Fishing, Hunting, Sporting Clays, Skeet shooting, Golfing