

# CREIGHTON WALLIS

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## SUMMARY

Supply Chain professional with 10+ years of experience buying both domestically and internationally in the aviation and oil & gas industries. Skilled in negotiation and managing productive relationships with suppliers. A quick technical learner who transitions easily between commodities with a thorough understanding of the business. A creative problem solver who identifies new approaches to cost savings, leveraging extensive product knowledge and research to generate substantial cost savings for the company.

- Enterprise Resource Planning (ERP):
  - SAP
- Contract Negotiation
- Project Management
- Budget Management
- Sourcing / Supplier Management
- Research and Analysis
- Industry and Business Knowledge
- Capital Spend Management
- Process Improvement

## PROFESSIONAL EXPERIENCE

**GUNNEBO JOHNSON CORPORATION** — Tulsa, OK

**2014 - 2018**

*Senior Buyer*

Responsible for all castings, forgings, raw material, machine parts and MRO/facilities buying. Negotiated and implemented Long Term Agreements and Fixed Pricing Agreements with major suppliers.

- Managed a \$240,000 project to transition commodities from international to national suppliers:
  - Researched other companies' lessons learned who had made that transition.
  - Identified new domestic suppliers; coordinated pattern and first article approvals with Engineering and Quality.
  - Identified and implemented optimal timing for transition of supplier dependence.
  - Started transition with on-time delivery at 97%; two months following transition, on-time delivery was 98%.
- Identified and resolved quality and on-time delivery issues with supplier in Mexico; visited plant to improve planning, scheduling and reporting; delivery improved from once every 3 months to monthly.
- Managed a project to bring shipping supplies back within budget; negotiated a 7% decrease with the current supplier, negotiated contract with a new supplier at 20% total savings, with total spend under budget.

- Negotiated a difficult to obtain 7% decrease in steel pricing and free services from the supplier.
- Introduced idea for using vending machines to access consumables, presented benefits to senior management, managed transition – resulting in labor and material savings.
- Followed up on an established pricing agreement with a vendor to negotiate a rebate increase from \$400 to \$6,000.

**NORDAM TRANSPARENCY** - Tulsa, OK

**2008 - 2014**

*Senior Buyer (2012 – 2014)*

Managed the company's external suppliers with particular emphasis on the purchase of materials and finished parts for production; ensured parts and materials were bought at the most competitive price and delivered on time for production.

- Within less than a year, reduced the total company materials spend by 20%.
- Identified opportunity to reduce scrap costs by increasing the yield on aluminum sheeting by reconfiguring the nesting of the parts, resulting in 30% savings on that commodity.

*Senior Planner / Buyer (2008 – 2012)*

Planned, scheduled, and monitored the movement of materials through the development, prototype and production cycle. Obtained materials, components and equipment, as required by the production schedule.

**First Baptist Church** - Coweta, OK

**2006 - 2010**

*Music Minister / Worship Pastor*

## **EDUCATION**

**McNEESE STATE UNIVERSITY** — Lake Charles, LA

2.5 years toward completion of a Bachelor of Arts