

Marcus R. Siefert

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PROFILE

Accomplished Environmental Scientist and HSE Professional with over 14 years of Health, Safety, and Environmental programs expertise with state and federal regulatory agencies (TCEQ, TRRC, OCC, LADEQ, EPA, OSHA), and client/company compliance programs for upstream, midstream, and downstream petroleum industries. Results-driven achiever with excellent communication and interpersonal skills; a strong emphasis in Environmental Assessments and Compliance, Consulting, Sales, and Business Development. Proven history and success increasing profitability, improving performance, and cultivating productivity in sensitive, fast-paced environments and highly competitive industries. Seeking an HSE position with opportunities for growth and advancement that will benefit from my experience and leadership abilities.

AREAS OF EXPERTISE

Project Management & Logistics	Conducting Safety & Hazard/Risk Assessments	Technical Analysis & Writing
Operations Management	Hazard Identification & Incident Investigations	Government Relationships
Quality Control & Assurance	HSE Audits & Inspections	Time & Task Management
Business Development & Growth	Administering HSE Programs	Maximizing Productivity
Action Plans & Resolutions	Supervising Subcontractors & Laborers	Behavioral Safety Principles

PROFESSIONAL ATTRIBUTES

- Hard-driving, results-oriented professional, capable of significantly contributing to increasing company performance and profits; successful approach to problem identification, assessment, resolution, and crisis management
- Comprehensive experience managing multiple activities of varying complexity with conflicting priorities involving cross-functional teams, aggressive time constraints, and challenging markets/economic conditions
- Multi-faceted professional, providing management experience and solid technical communication abilities with the ability to effectively communicate across all organizational levels
- Articulate, diplomatic, persuasive; easily establishes rapport and credibility with people at all levels, works well with people from a variety of backgrounds and cultures
- Ability to read, comprehend, interpret, communicate, and consistently apply environmental rules and regulations

LICENSES/CERTIFICATIONS

Pursuing Certified Environmental Scientist (CES), National Registry of Environmental Professionals (NREP), Mar 2013
Transportation Worker Identification Credential (TWIC) Merchant Mariner Credential, Ordinary Seaman

TECHNICAL EXPERTISE

Regulatory Compliance, Requirements, Submissions & Affairs	Health Safety and Environment Principles
Environmental Site Assessments (Phase I - IV)	Operational Discipline & Behavior Based Safety knowledge
Environmental Monitoring & Compliance Issues	Water Quality, Waste Management & Regulatory Issues
Monitoring Well Installation & Groundwater Monitoring	Environmental Science & Geology
Remediation System Installation & Operations/Maintenance	Environmental Field Surveys

EXPERIENCE

Operations Manager, Environmental Compliance Associates, Inc., Houston, TX Jan 2014 - Current

- Complete environmental audits and inspections including Phase I-III Environmental Site Assessments, remediation projects, FRP/SPCC Plans, regulatory due diligence and facility compliance support with state and federal regulations, regulatory compliance submittals including EPCRA SARA Title III TRI/Tier II reporting, and hazardous waste management for a diverse group of Oil and Gas Exploration and Production company clientele
- Client liaison with federal, state, and local environmental agencies for permitting, regulatory reporting and requests for information, regulation changes, site inspections, and air emissions inventories
- Conduct business development activities including attending networking events, conferences, and Expos, client retention activities and presenting proposals for environmental services to Oil and Gas clients and prospects

Accomplishments

- ❖ Promoted to Operations Manager from Operations Coordinator in January 2015
 - Key responsibilities include directing project vision and strategy, accountability for project completion and team management, defining and driving project deliverables, and facilitating operations and project teams
- ❖ Increased profitability through a 50% increase in the efficiency of Phase I ESA report preparation
 - Developed a system which utilizes field based tablets to complete detailed field check sheet forms electronically. Results saved time and money by removing a time intensive manual data entry process of transferring field data from paper field check sheets to spreadsheets
- ❖ Developed an SPCC Plan tracking database sales tool to guide business development and sales activity
 - The database initially generated over \$100,000 in gross project revenue in its first quarter of use

EXPERIENCE (cont'd)

Enforcement Coordinator II, Texas Commission on Environmental Quality, Austin, TX May 2012 - Dec 2013

- Evaluated agency’s technical investigations, researched noncompliance allegations, and prepared enforcement documentation including written correspondence, orders, and technical requirements to determine compliance with applicable regulations and in support of enforcement actions
- Worked closely with respondents to resolve compliance issues, settle enforcement actions, and provide technical assistance to the public, regulated community, and public officials
- Conducted case follow-ups and analyzed compliance documentation submitted by respondents for case resolution and tracked status of compliance with a case load of approximately 200 enforcement cases

Accomplishments

- ❖ Recognized as Top Case Resolution Coordinator within the Enforcement Division and consistently closed the most enforcement cases on a monthly basis from a team of 10 coordinators

Environmental Technician, Galveston County Health District, Texas City, TX Aug 2011 - May 2012

- Scheduled and conducted surface water quality sampling across the entire Galveston Texas Beach Watch Network
- Performed complex bacteriological and chemical analysis on ambient water and drinking water samples
- Completed routine QA/QC procedures for laboratory methodologies to assure compliance with NELAC standards

Environmental Scientist, Entech Engineering, Inc., League City, TX Mar 2010 - Sep 2010

- Conducted air emission source testing at petroleum refineries utilizing field sampling equipment, analyzers and mobile laboratories to gather technical data and collect air samples using 40 CFR 60, 40 CFR 61, 40 CFR 63 test methods and under EPA Title V regulations
- Conducted technical and regulatory analysis of test data; performed emission calculations and evaluated laboratory and field data; prepared reports and presented solutions to clients

Manager/Realtor/Salesman, Fenix Ventures, LLC, Houston, TX Feb 2006 - Feb 2010

- Key member of RealNet Services of Houston responsible for prospecting, negotiating, and closing distressed real estate acquisitions with networks of real estate investors
- Managed corporate operations and traded market securities including Equities and Forex for Fenix Ventures, LLC
- Prospected, closed, and managed landscape construction project leads for Christison Landscape Systems, including management of staff, costs, and schedules

Accomplishments

- ❖ Closed over 60 real estate transactions with \$6M in market value and \$4M in construction bridge loans
- ❖ Ranked in top 25 of 100 Acquisition Associates with RealNet Services of Houston
- ❖ Developed a lead generation program for Christison Landscape and increased viable leads by 75%; utilized networking and prospecting skills to produce \$4M in new business opportunities, 2009

Project Geologist, SECOR International, Inc., Houston, TX Sep 2001 - Feb 2006

- Completed Health and Safety Risk Assessments including Near-Miss Reports and Incident Investigations
- Developed project specific Health and Safety Plans including development of Job Safety Analysis (JSAs) and Safe Work Practices used to issue various permits to work
- Managed and completed large scale/high budget Environmental Site Assessments (Phase I - IV) including complex Subsurface Investigations and Site Remediation projects at UST sites, pipeline leaks, and oil fields
- Prepared technical reports required for federal, state, and local regulatory compliance and clients

Accomplishments

- ❖ Key team member of SECOR’s most productive portfolio in 2002, 2003, 2004
- ❖ Excellent Health and Safety record with no OSHA recordable incidents

EDUCATION

University of Texas at Austin, 2001

Bachelor of Arts degree in Geography with major in Environmental Resource Management and minor in Geology

Texas A&M Engineering Extension Service (TEEX), Austin, TX, 2012, 2013

Continuing education

PROFESSIONAL DEVELOPMENT

Soil and Groundwater Remediation, Fate and Transport of Contaminants, Aquifer Characterization and Testing, Fundamentals of Environmental Sampling and Analysis, and Wastewater Treatment
STCW-95 Basic Safety Training